



BERKSHIRE HATHAWAY INC.

## NEWS RELEASE

### **Berkshire Hathaway to acquire flow improver business from Phillips 66**

OMAHA, NE/HOUSTON, TX, Dec. 30, 2013 – Berkshire Hathaway Inc. (NYSE: BRK.A; BRK.B) is acquiring Phillips Specialty Products Inc. (PSPI), a flow improver business, from Phillips 66 (NYSE: PSX). In exchange for the share capital of the wholly owned subsidiary, Phillips 66 will receive shares of Phillips 66 common stock currently held by Berkshire Hathaway. The specific number of shares will be determined by the share price at deal closing.

"I have long been impressed by the strength of the Phillips 66 business portfolio," commented Warren E. Buffett, Berkshire Hathaway chief executive officer. "The flow improver business is a high-quality business with consistently strong financial performance, and it will fit well within Berkshire Hathaway. I plan to have James L. Hambrick, CEO of The Lubrizol Corporation, oversee its strategic direction."

PSPI leads the science of drag reduction and specializes in developing polymers to maximize the flow potential of pipelines. This transaction is part of Phillips 66's ongoing portfolio management and supports the company's growth strategy.

"Berkshire Hathaway made a strong offer for our high-performing flow improver business," said Greg Garland, Chairman and CEO of Phillips 66. "This transaction optimizes our portfolio and focuses growth on our Midstream and Chemicals businesses."

Following regulatory review, the transaction is expected to close in the first half of 2014.

#### **About Berkshire Hathaway**

Berkshire Hathaway and its subsidiaries engage in diverse business activities including property and casualty insurance and reinsurance, utilities and energy, freight rail transportation, finance, manufacturing, retailing and services. Berkshire's common stock is listed on the New York Stock Exchange, trading symbols BRK.A and BRK.B.

#### **About Phillips 66**

Built on more than 130 years of experience, Phillips 66 is a growing energy manufacturing and logistics company with high-performing Midstream, Chemicals, Refining, and Marketing and Specialties businesses. This integrated portfolio enables Phillips 66 to capture opportunities in the changing energy landscape. Headquartered in Houston, the company has 13,500 employees who are committed to operating excellence and safety. Phillips 66 had \$51 billion of assets as of Sept. 30, 2013. For more information, visit [www.phillips66.com](http://www.phillips66.com) or follow us on Twitter [@Phillips66Co](https://twitter.com/Phillips66Co).

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## CONTACTS

### **Berkshire Hathaway**

Marc D. Hamburg  
402-346-1400

### **Phillips 66**

Dean Acosta (media)  
832-765-1040  
[dean.acosta@p66.com](mailto:dean.acosta@p66.com)

Rosy Zuklic (investors)  
832-765-2297  
[rosy.zuklic@p66.com](mailto:rosy.zuklic@p66.com)

## **CAUTIONARY STATEMENT FOR THE PURPOSES OF THE "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

*This news release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. Words and phrases such as "is anticipated," "is estimated," "is expected," "is planned," "is scheduled," "is targeted," "believes," "intends," "objectives," "projects," "strategies" and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. These forward-looking statements are based on management's expectations, estimates and projections on the date this news release was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Economic, business, competitive and/or regulatory factors affecting Phillips 66 and Berkshire Hathaway are generally set forth in each company's filings with the Securities and Exchange Commission. Neither Phillips 66 nor Berkshire Hathaway is under an obligation (and expressly disclaim any such obligation) to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise.*